# **Amara Holdings Ltd**

Stellar 2Q13 results

In line with expectations

Bloomberg | Reuters | POEMS HOBEE SP | HBEE.SI | HBI.SG Industry: Property



Phillip Securities Research Pte Ltd

Buy

15 August 2013

## **Report type: Quarterly Results**

## **Company Overview**

Amara Holdings Limited is a home-grown integrated lifestyle group principally engaged in three business areas, namely, hotel investment and management, property investment and development, and specialty restaurants and food services.

- Stellar performance in 2Q13; 2Q13 revenue at \$17.9mn, recording a 15.1% y-y increase, 2Q13 PATMI at \$2.1mn, representing a 51.6% y-y growth.
- 1H13 revenue increased 33.8% to S\$42.5mn, 1H13 PATMI increased 107.9% to S\$7.1mn.
- Favorable financial performance can be mainly attributed to contributions from Property investment and Development segment; rental revenue from re-opening of 100AM in November 2012.
- Expect current levels of strong recurring income to continue. Maintain watch on oversea ventures. Buy call with fair value at \$0.74

#### What is the news?

Favorable financial performance in 2Q13. Earnings results revealed a 2Q13 PATMI of S\$2.1mn, 51.6% y-y increase, mainly attributed to higher revenue from property investment and development segment. Management has guided that there were no significant variance in revenue from the Hotel Investment and Management segment. Company continues to look towards overseas, hunting for profitable development projects, as exemplified by its April'13 signing of MOU for a potential business hotel development in Myanmar.

Fig 1: Results summary

Income						
Statement	2Q13	2Q12	Y-Y	1H13	1H12	Y-Y
(S\$ 'mn)						
Revenue	17.9	15.5	15.1%	42.5	31.7	33.8%
Gross profit	15.1	13.3	13.3%	33.0	27.1	22.0%
PBT	2.9	1.9	52.0%	8.9	4.4	102.4%
PATMI*	2.1	1.4	51.6%	7.1	3.4	107.9%

Source: Company

## How do we view this?

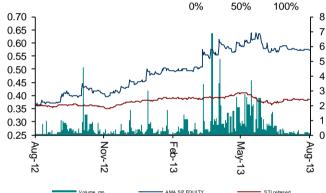
Promising 2Q13 financial performance is sustainable for the foreseeable future. We expect revenue growth to be supported by the newly reopened 100am retail mall. Largely in line with our forecast, 1H13 revenue formed 36.0% of FY13 estimates. While 1H13 PATMI accounts for a mere 21.2% of FY13 estimates, the traditionally stronger second half financial performance should make up for it. We remain positive as current RNAV-valuations are still cheap.

## **Investment Actions?**

With fundamentals intact, strong recurring income is expected. Expect their hotel to weather the upcoming supply glut. Fair value at \$0.74 previously. Maintain Buy.

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Rating		

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- Previous Rating	1	Buy
Target Price (SGD)	0.74	
- Previous Target Price (SGD)	0.74	
Closing Price (SGD)	0.570	
Expected Capital Gains (%)	29.7%	
Expected Dividend Yield (%)	1.1%	
Expected Total Return (%)	30.8%	
Raw Beta (Past 2yrs w eekly data)	0.96	
Market Cap. (USD mn / SGD mn)	259 / 329	
Enterprise Value (USD mn / SGD mn)	416 / 524	
3M Average Daily T/O (mn)	0.7	
52 w eek range (SGD)	0.36 - 0.66	
Closing Price in 52 w eek range		
	00/ 5	00/ 4000
0.70 ¬	0% 5	0% 100%



(%)
53.4
7.9
5.7

Key Financial Summary FYE	12/11	12/12	12/13F	12/14F
Revenue (SGD mn)	62	90	118	132
Net Profit, adj. (SGD mn)	12	20	21	39
EPS, adj. (SGD)	0.02	0.03	0.04	0.07
P/E (X),adj.	26.5	16.6	15.8	8.3
BVPS (SGD)	0.44	0.48	0.54	0.62
P/B (X)	1.3	1.2	1.1	0.9
DPS (SGD)	0.01	0.01	0.01	0.01
Div. Yield (%)	0.9%	1.1%	1.1%	1.1%

Source: Bloomberg, PSR est.

\*All multiples & yields based on current market price

Valuation Method

RNAV

Analyst

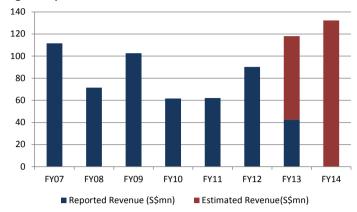
Lucas Tan

tansj@phillip.com.sg

+65 6531 1229

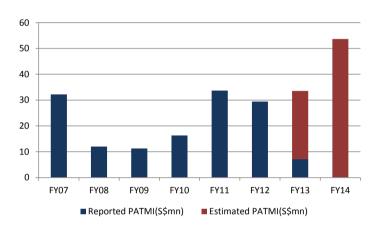
<sup>\*</sup>attributable to owners of company

Fig 1: Reported revenue is 36.0% of our FY13 estimate



Source: Company, PSR estimates

Fig 2: Reported PATMI is 21.2% of our FY13 estimate



Source: Company, PSR estimates

## Accumulate with fair value at \$0.74

There were no major transactions or change in the company major assets. We maintain the discount to RNAV at 40%. Consequently, Fair value remained unchanged at S\$0.74.

We remained positive with a recommendation to Buy. We expect the 100am to continue to boost its recurring income and the adjoining hotel (Amara Singapore) RevPar to normalize. Additionally, opportunistic overseas development provides further upside.

Realisable Net Asset Value In S\$'m	Stake	Valuation
Development Properties		
Killiney 118	100%	0.5
5 Jalan Mutiara	100%	25.3
29 Newton Road	100%	18.3
Citylife@Tampines	40%	12.0
9 Devonshire Road	100%	3.6
Total value		59.7
Investment Properties		
Hotel		
Amara Singapore	100%	259.2
Amara Sanctuary Resort	100%	129.3
Amara Signature Shanghai	100%	79.0
Amara Bangkok, Thailand	100%	73.3
Retail		
100AM	100%	159.1
Retail component of Amara Signature Shangha	100%	111.9
Office		
Amara Corporate Tower	100%	51.6
Office componenet of Amara Shanghai	100%	63.4
Restaurants	100%	10.4
GAV		996.9
Less: Holdco net debt (2012)		206.8
Total pre holdco disc		790.1
Less: Holdco disc %		10%
RNAV		711.1
Book Value		279.6
RNAV per share (S\$)		1.23
Discount to RNAV		40%
Fair value per share (S\$)		0.74
Excluding Overseas Propertie:		
GAV		669.3
Less: Holdco Net Debt (2012)		206.8
RNAV		462.5
RNAV per share (S\$)		0.80





FYE Dec	FY10	FY11	FY12	FY13F	FY14F
Valuation Ratios					
P/E (X), adj.	30.2	26.5	16.6	15.8	8.3
P/B (X)	1.5	1.3	1.2	1.1	0.9
EV/EBITDA (X), adj.	19.5	12.0	12.3	11.0	7.4
Dividend Yield (%)	0.9%	0.9%	1.1%	1.1%	1.1%
Per share data (SGD)					
EPS, reported	0.03	0.06	0.05	0.06	0.09
EPS, adj.	0.02	0.02	0.03	0.04	0.07
DPS	0.01	0.01	0.01	0.01	0.01
BVPS	0.38	0.44	0.48	0.54	0.62
Growth & Margins (%)					
Growth					
Revenue	-39.9%	0.7%	45.4%	30.8%	12.1%
EBITDA	24.2%	62.3%	-1.9%	11.2%	49.0%
ЕВІТ	32.2%	85.7%	0.6%	12.5%	54.2%
Net Income, adj.	18.0%	13.6%	59.4%	5.5%	89.8%
Margins					
EBITDA margin	43.3%	69.8%	47.1%	40.1%	53.3%
EBIT margin	33.1%	61.0%	42.2%	36.3%	49.9%
Net Profit Margin	26.4%	54.2%	32.6%	28.4%	40.5%
Key Ratios					
ROE (%)	8.0%	14.1%	11.0%	11.4%	16.0%
ROA (%)	4.1%	8.1%	6.0%	5.9%	8.7%
Net Debt/(Cash)	123	130	207	182	199
Net Gearing (X)	0.56	0.51	0.74	0.59	0.55
Income Statement (SGD mn)					
Revenue	62	62	90	118	132
EBITDA	27	43	43	47	71
Depreciation & Amortisation	6	5	4	4	4
EBIT	20	38	38	43	66
Net Finance (Expense)/Income	(3)	(3)	(4)	(4)	(4)
Other items	0	0	0	0	0
Associates & JVs	0	0	0	0	0
Profit Before Tax	18	35	34	39	62
Taxation	(1)	(1)	(5)	(5)	(8)
Profit After Tax	16	34	29	34	54
Non-controlling Interest	0	0	0	0	0
Net Income, reported	16	34	29	34	54
Net Income, adj.	11	12	20	21	39

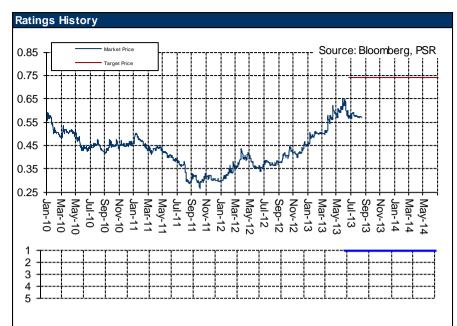
^Restated Source: PSR



FYE Dec	FY10^	FY11	FY12	FY13F	FY14F
Balance Sheet (SGD mn)					
PPE	141	151	147	189	230
Intangibles	1	1	8	8	8
Associates & JVs	0	0	3	3	3
Investment/Development Property	190	215	261	261	261
Others	9	9	31	31	31
Total non-current assets	341	375	451	492	533
Inventories	0	0	0	0	0
Accounts Receivables	8	7	8	13	14
Investment property/Property held for sale	34	36	68	43	71
Cash	10	11	15	40	23
Others	2	1	1	1	1
Total current assets	54	56	93	97	109
Total Assets	395	432	543	589	642
Short term loans	34	17	43	43	43
Accounts Payables	25	23	27	42	45
Others	5	3	3	3	3
Total current liabilities	63	43	73	88	91
Long term loans	100	124	179	179	179
Others	11	10	12	12	12
Total non-current liabilities	111	134	191	191	191
Non-controlling interest	(0)	(0)	(0)	(0)	(0)
Shareholder Equity	221	255	280	310	360
Cashflow Statements (SGD mn)					
CFO	40	0.5	0.4	00	00
Pretax Profit	18	35	34	39	62
Depreciation	6	5	4	4	4
Adjustments	(4)	(22)	(7)	4	4
Cash from ops before WC changes	20	18	31	47	71
WC changes	1	(2)	(31)	36	(26)
Cash generated from ops	21	17	(0)	83	45
Taxes paid, net	1	(4)	(2)	(5)	(8)
Cashflow from ops	22	13	(2)	78	37
CFI					
Capex	(7)	(14)	(9)	(46)	(46)
Proceeds from disposal of PPE	0	0	0	0	0
Net proceeds / (outlay) of investment propertie	0	0	(26)	0	0
Decrease / (increase) in asscs and JVs	0	0	(32)	0	0
Interest received	0	0	0	0	0
Others	0	0	0	0	0
Cashflow from investments	(7)	(13)	(67)	(46)	(46)
CFF					
Share issuance	0	0	0	0	0
Interest paid	(3)	(3)	(4)	(4)	(4)
Dividend paid	(3)	(3)	(3)	(3)	(3)
Net proceeds / (repayment) from bank borrow i	(23)	8	82	0	0
Others	1	(1)	(1)	0	0
Cashflow from financing	(27)	1	73	(8)	(8)
Net change in cash	(12)	1	4	24	(17)
Effects of exchange rates	(0)	0	(0)	0	0
CCE, end	10	11	15	40	23
^Restated					
Source: PSR					







PSR Rating System			
Total Returns	Recommendation	Rating	
> +20%	Buy	1	
+5% to +20%	Accumulate	2	
-5% to +5%	Neutral	3	
-5% to -20%	Reduce	4	
<-20%	Sell	5	

#### Remarks

We do not base our recommendations entirely on the above quantitative return bands. We consider qualitative factors like (but not limited to) a stock's risk reward profile, market sentiment, recent rate of share price appreciation, presence or absence of stock price catalysts, and speculative undertones surrounding the stock, before making our final recommendation.



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Please contact Phillip Securities Research at [65 65311240] in respect of any matters arising from, or in connection with, this document.

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Contact Information (Singapore Research Team)

Management

Chan Wai Chee

(CEO, Research - Special Opportunities)

Joshua Tan

(Head, Research - Equities & Asset Allocation)

+65 6531 1231

+65 6531 1249

Financials, Telecoms

**General Enquiries** 

Research Assistant +65 6531 1240

Global Macro, Asset Strategy

Joshua Tan

+65 6531 1249

Ken Ang

**US Equities** +65 6531 1793

Wong Yong Kai +65 6531 1685

**Greater China Macro & Equities** 

Roy Chen +65 6531 1535 Commodities, Offshore & Marine

Nicholas Ong +65 6531 5440 Real Estate

Lucas Tan +65 6531 1229

#### **SINGAPORE**

#### **Phillip Securities Pte Ltd**

Raffles City Tower 250, North Bridge Road #06-00 Singapore 179101 Tel +65 6533 6001 Fax +65 6535 6631 Website: www.poems.com.sg

## **JAPAN**

Phillip Securities Japan, Ltd.

4-2 Nihonbashi Kabuto-cho Chuo-ku, Tokyo 103-0026 Tel +81-3 3666 2101 Fax +81-3 3666 6090 Website: www.phillip.co.jp

**THAILAND** 

Phillip Securities (Thailand) Public Co. Ltd

15th Floor, Vorawat Building, 849 Silom Road, Silom, Bangrak, Bangkok 10500 Thailand Tel +66-2 6351700 / 22680999 Fax +66-2 22680921

Website www.phillip.co.th

**UNITED STATES** Phillip Futures Inc

141 W Jackson Blvd Ste 3050 The Chicago Board of Trade Building Chicago, IL 60604 USA Tel +1-312 356 9000 Fax +1-312 356 9005

INDIA

PhillipCapital (India) Private Limited

No. 1, C- Block, 2nd Floor, Modern Center, Jacob Circle, K. K. Marg, Mahalaxmi Mumbai 400011

Tel: (9122) 2300 2999 Fax: (9122) 6667 9955 Website: www.phillipcapital.in **Contact Information (Regional Member Companies)** MALĂYSIA

Phillip Capital Management Sdn Bhd

B-3-6 Block B Level 3 Megan Avenue II, No. 12, Jalan Yap Kwan Seng, 50450 Kuala Lumpur Tel +603 2162 8841

Fax +603 2166 5099 Website: www.poems.com.my

**INDONESIA** 

PT Phillip Securities Indonesia

ANZ Tower Level 23B, JI Jend Sudirman Kav 33A Jakarta 10220 – Indonesia Tel +62-21 5790 0800 Fax +62-21 5790 0809

Website: www.phillip.co.id

**FRANCE** 

King & Shaxson Capital Limited

3rd Floor, 35 Rue de la Bienfaisance 75008 Paris France Tel +33-1 45633100 Fax +33-1 45636017

Website: www.kingandshaxson.com

**AUSTRALIA PhillipCapital** 

Level 12, 15 William Street, Melbourne, Victoria 3000, Australia Tel +61-03 9629 8288 Fax +61-03 9629 8882

Website: www.phillipcapital.com.au

**HONG KONG** 

Phillip Securities (HK) Ltd

11/F United Centre 95 Queensway Hong Kong Tel +852 2277 6600 Fax +852 2868 5307

Websites: www.phillip.com.hk

**CHINA** 

Phillip Financial Advisory (Shanghai) Co Ltd

No 550 Yan An East Road, Ocean Tower Unit 2318, Postal code 200001 Tel +86-21 5169 9200 Fax +86-21 6351 2940

Website: www.phillip.com.cn

UNITED KINGDOM King & Shaxson Capital Limited

6th Floor, Candlewick House, 120 Cannon Street, London, EC4N 6AS

Tel +44-20 7426 5950 Fax +44-20 7626 1757

Website: www.kingandshaxson.com

**SRI LANKA** 

**Asha Phillip Securities Limited** 

No 10, Prince Alfred Tower, Alfred House Gardens, Colombo 3, Sri Lanka

Tel: (94) 11 2429 100 Fax: (94) 11 2429 199 Website: www.ashaphillip.net/home.htm